

MGSM

MACQUARIE GRADUATE
SCHOOL OF MANAGEMENT




MGSM MBA and Postgraduate Programs

Go further

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Cover: MGSM Alumnus Rebecca Engel
Senior Marketing Manager - NAB Private Wealth

Photo: Lynton Crabb

Information in this publication is correct as at August 2012 but is subject to change from time-to-time. In particular, the university reserves the right to change the content or the method of presentation of any unit of study, or to withdraw any unit or course of study which it offers, or to impose limitations on enrolment in any unit or course of study or to make amendments to any of its policies. Please note that not all units are offered every year.

“We develop leaders with a global mindset who create sustainable value and are good citizens.”

Associate Professor Guy Ford Deputy Dean



At MGSM we develop leaders with a global mindset who create sustainable value and are good citizens.

Our postgraduate management education courses prepare students to operate at the frontier of business; providing a framework and a foundation for success in leadership across any function, in any country.

Flexible and practical, our programs are above all, an enriching educational experience. All of our courses link together to form an integrated pathway with the opportunity to progress from one to another, leading ultimately to the MGSM Master of Business Administration (MBA).

As flexible as it is dynamic, the MBA program is designed to suit professionals with high management and leadership promise, who already hold positions of responsibility.

You can complete the MBA in one year of full-time study or two to three years of part-time. Regardless of the structure you choose, the 16-course unit program is exactly the same, and you will emerge from the program as a leader of the future.

A handwritten signature in black ink, appearing to read 'Guy Ford'.

Associate Professor Guy Ford
Deputy Dean

The Macquarie Graduate School of Management (MGSM) has built its reputation on many of the remarkable achievements of its graduates, the exceptional ability of its staff (through their teaching, research and service) and the many meaningful corporate connections that the School has built, and maintained, for well over 40 years.

MGSM's faculty are highly qualified and most possess extensive industry experience in addition to academic expertise, bridging the gap between theory and real world application.

Throughout the corporate community, both here in Australia and overseas, MGSM is recognised as a leading business school, and graduates of MGSM are recognised as exceptional individuals.

MGSM strives to groom the leaders of tomorrow. The School will continue to distinguish itself in both the academic and business communities the world over, and I'm proud to be a part of the MGSM community.

A handwritten signature in black ink, appearing to read 'Malcolm Irving'.

Dr Malcolm Irving AM
Chairman - MGSM Board of Directors

MGSM & Macquarie University

MGSM's main campus is located within the grounds of Macquarie University, one of Australia's leading universities. MGSM's facilities have been developed with the business-person in mind, but our students can also enjoy the many benefits of being associated with one of Australia's premier universities, such as access to the state-of-the-art library as well as sports and recreational facilities.



MGSM

MGSM has an international reputation for excellence in management education and is consistently ranked by the Australian Financial Review Boss Magazine, *The Economist* Which MBA? Survey 2011 and MBA Careers Guide as a leading business school in Australia, the Asia-Pacific region, and on a global stage.

MGSM was established in 1969, one of the first business schools to be created in Australia, with the purpose of providing rigorous postgraduate education for managers and executives.

We specialise in the delivery of a comprehensive suite of postgraduate and MBA degree programs designed to fulfil the needs of the experienced management professional.

Much has changed in the last 40 years, but our mantra for excellence has remained constant.

MACQUARIE UNIVERSITY

Situated in the north-west of Sydney, Macquarie University has over 120,000 graduates and a current enrolment that exceeds 37,000 students.

Macquarie University is one of Australia's most dynamic and progressive universities and is a leading institution for research in Australia.

Macquarie University takes pride in its ability to deliver high quality programs that specifically meet the needs of industry and equip students with the skills and knowledge required to meet the challenges of modern society.

Why MGSM?

Our postgraduate management education prepares students to operate at the frontier of business; providing a framework and a foundation for success in leadership across any function, in any country.

FLEXIBILITY

Flexible and practical, our programs are above all an enriching educational experience. All of our courses link together to form an integrated pathway with the opportunity to progress from one to another, leading ultimately to the MGSM Master of Business Administration (MBA).

You can complete the MBA full-time (typically one year) or part-time (typically two to three years). You can also choose to pause your study as your lifestyle or career dictates. Students can commence their study program at the beginning of any of the four terms per year.

Content is delivered in weekly or block format, and online, providing three distinct study options within the program.

Our students can choose to study at one of two campuses in Sydney (North Ryde and Sydney's CBD), and can even study part of the course at our Hong Kong campus.

Opportunities also exist to study at one of our overseas partner universities and/or business schools

Regardless of the structure you choose, the 16-course unit program is exactly the same, and you will emerge from the program as a leader of the future.

REPUTATION

Established in 1969, MGSM has an international reputation for excellence in management education and is consistently ranked as a leading business school in Australia, the Asia Pacific region and on a global stage.

FOCUS

Our faculty are dedicated solely to postgraduate education, are highly qualified and possess extensive industry experience, often combining business backgrounds with academic excellence. The MGSM teaching method bridges the gap between theory and 'real world' application.

STUDENT QUALITY

The maturity and experience levels of MGSM students are significant. This has seen MGSM consistently ranked as one of the top five business schools in the world for student quality (*The Economist* Which MBA? Survey 2011).

MGSM students are mature professionals and highly motivated to go further.

AUTONOMY

MGSM is one of the few remaining autonomous business schools in Australia. As such the campuses have been designed specifically to accommodate business professionals and our faculty only teach postgraduate content to mature, professional students.

INDUSTRY CONNECTIONS

MGSM remains one of Australia's most connected business schools and the MGSM MBA curriculum is grounded in industry and reality.

Most faculty members possess extensive industry experience and are able to bring deep, current and relevant knowledge to the classroom, often organising visits to corporate entities, introducing guest speakers to the classroom or challenging the students to solve genuine, industry based problems in the form of case studies and group work.

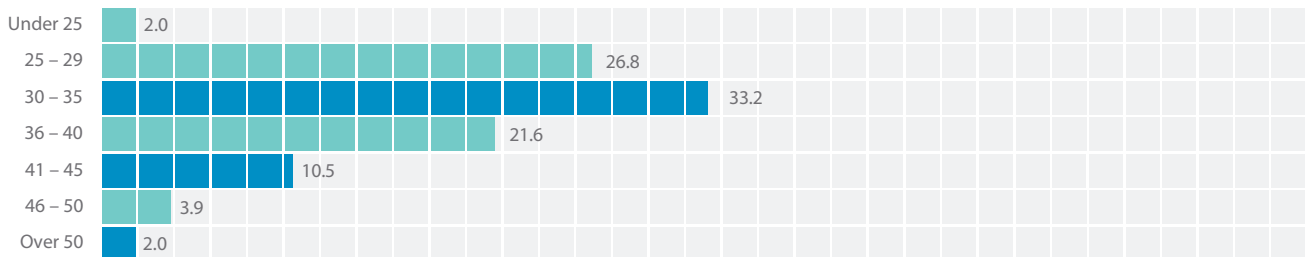
You're in good company

The maturity and experience levels of MGSM students are significant. This has seen MGSM consistently ranked as one of the top five business schools in the world for student quality (*The Economist* Which MBA? Survey 2011). MGSM students are mature professionals and highly motivated to go further.

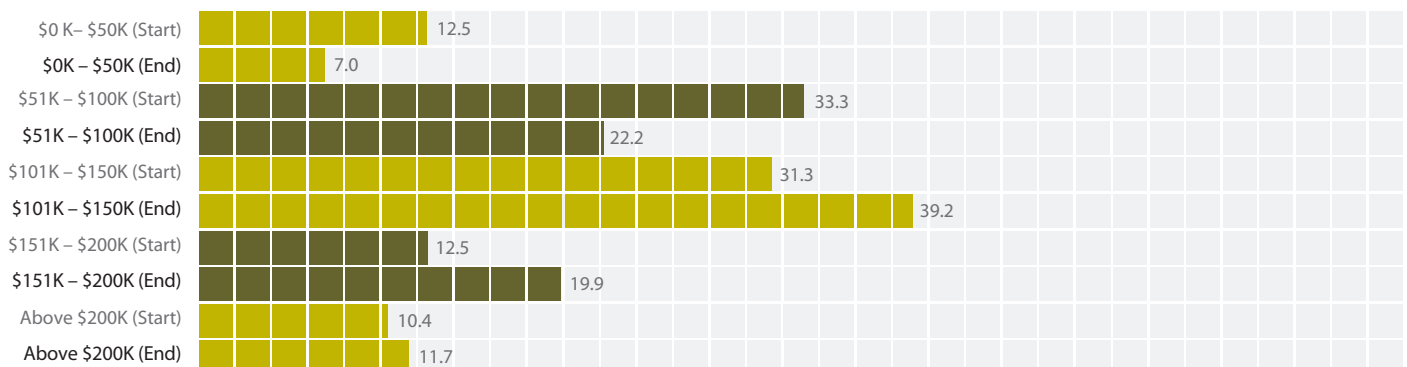
Gender (%)



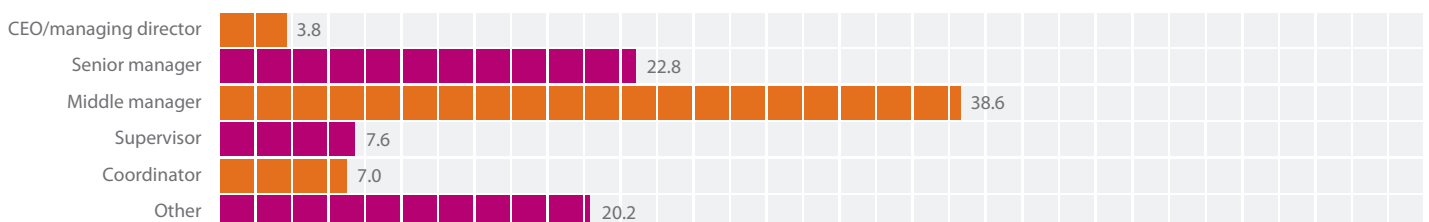
Age range (Years %)



Salary package at start and end of your program (%)

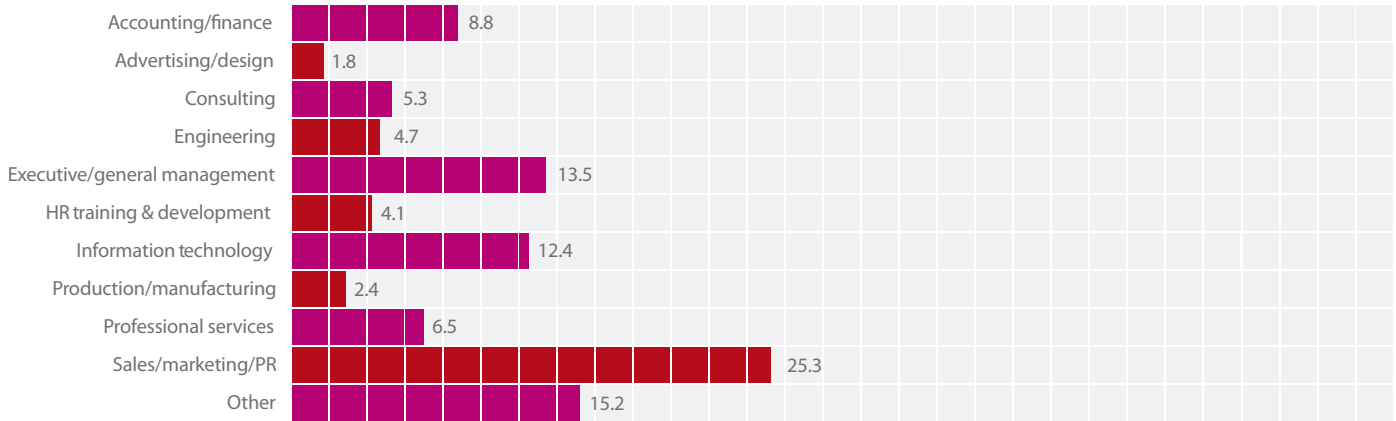


Positions held (%)

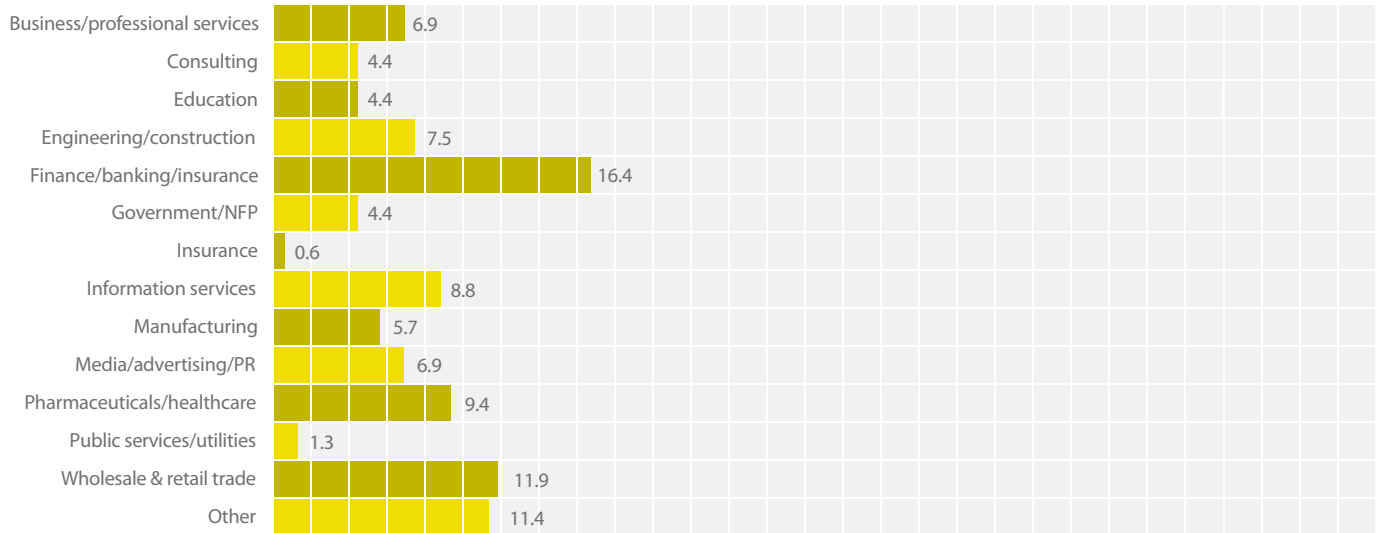


Source: New student data 2011

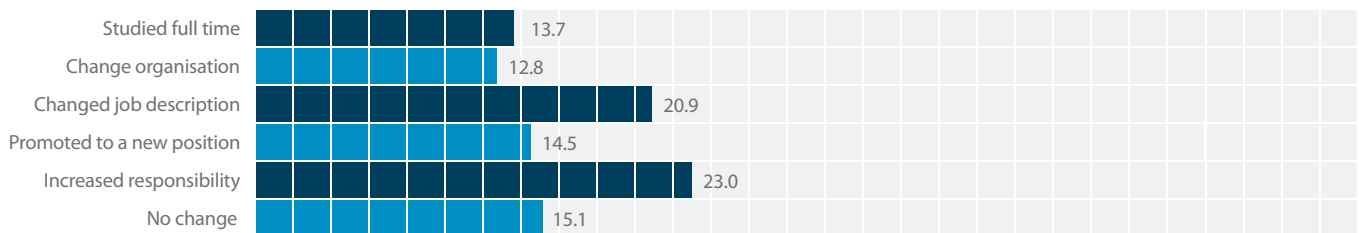
Job function (%) at time of enrolment



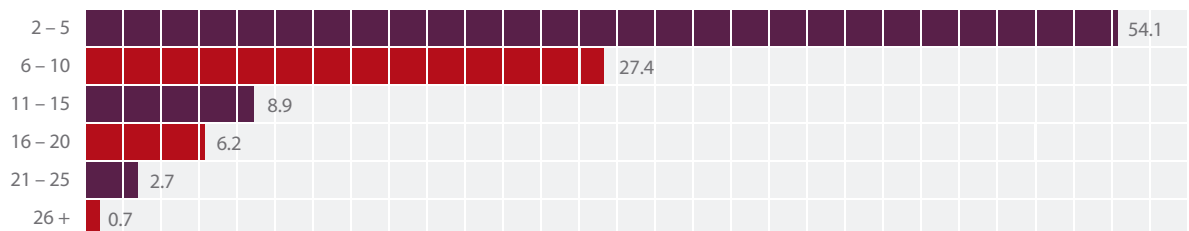
Industry where employed (%)



Since first enrolling in the program (%)



Years of management experience (%)



Average years of management experience is 7 years

Flexible pathway

MGSM's suite of programs link together to form an integrated, flexible pathway, leading ultimately to the Master of Business Administration (MBA). This is possible because, regardless of your entry point, all course units are taught at the same academic level as the MBA.

FLEXIBILITY

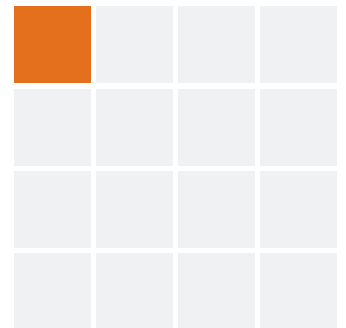
Our suite of programs offers the flexibility of multiple entry and graduation points, with the opportunity to progress from one program to another upon successful completion of each program. This building block approach allows you to tailor your study to match your experience and desired outcomes.

Programs can be studied part-time or full-time, and individual units can be studied week-by-week or in an intensive block format.

ENTRY REQUIREMENTS

Individuals wishing to participate in an MGSM award program should possess an undergraduate degree, combined with a minimum of 2 years of work experience at a managerial/professional level.

Alternatively, individuals without an undergraduate degree can elect to begin their study at Postgraduate Certificate or Postgraduate Diploma entry point, and should demonstrate a minimum of 5 years of work experience at a managerial/professional level.

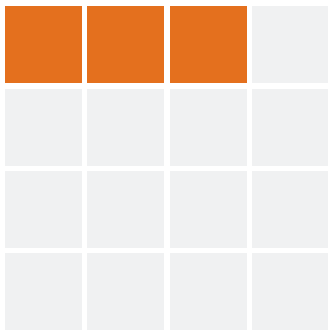


INTRODUCTORY SINGLE UNIT

1 COURSE UNIT

Students seeking an introduction to postgraduate study, to update a specific skills gap or to explore options before enrolling in a full program can elect to take a Single Unit of study at MGSM.

A Single Unit is exactly that – one unit of our MGSM MBA. We offer a selection of units each term that allow you to take one or more units in your chosen area. Each unit focuses on a particular business function to help you stay up-to-date in your field of expertise, or diversify into a new specialty.



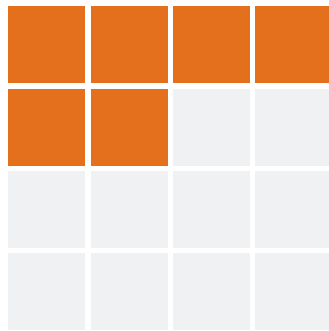
POSTGRADUATE CERTIFICATE

3 COURSE UNITS

Fundamental management skills are the focus of our Postgraduate Certificate in Management.

With a relevant and practical grounding in management delivered over three course units, opportunities to advance your career are immediate. You can choose to use the program as a firm foundation to progress to a Postgraduate Diploma, Master of Management or MBA.

Designed specifically for students who want to pursue management studies, but may not meet the entry requirements for the MBA program or wish to ease back into study before committing to the MBA to progress to a Postgraduate Diploma, Masters of Management or MBA.

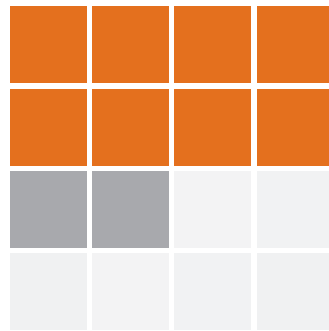


POSTGRADUATE DIPLOMA

6 COURSE UNITS

The purpose of the Postgraduate Diploma in Management (PGD) is to provide the student with expert insights into a broader range of core management skills and competences.

This program is designed for tomorrow's business leaders and those who want to consolidate work experience or advance their career. The PGD provides an ideal starting point if you need a thorough grounding in theory to progress, or have been away from study for some time. You may also credit successfully completed units towards a Masters level program.

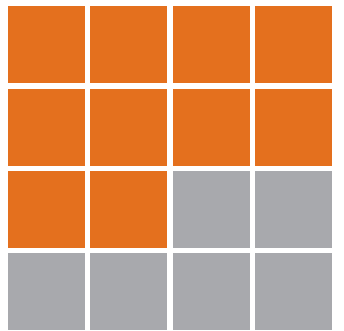


MASTER OF MANAGEMENT

10 COURSE UNITS

Detailed insights into a specific field of management is the defining feature of the Master of Management (MOM).

Over the course of 10 units, you can tailor your qualification by selecting two elective units, allowing you to delve deeper into your chosen subject area than is possible via the Postgraduate Diploma. This program prepares you for a senior management position, whether it's marketing, finance or any other function that you aspire to lead.



MASTER OF BUSINESS ADMINISTRATION (MBA)

16 COURSE UNITS

Providing a strategic business perspective and a complete grounding in the core elements of general management, this program extends, challenges and ultimately, transforms today's management professional.

Over the course of 16 units, you can tailor your qualification by selecting six elective units, enabling you to deepen your knowledge within a certain field. You will emerge a potential leader of the future. As flexible as it is dynamic, this program is designed to suit professionals with high management and leadership promise, who already hold positions of responsibility.

MGSM MBA

Ranked among the world's top 100 MBA programs (*The Economist* Which MBA? Survey 2011), an MGSM Master of Business Administration (MBA) is a learning experience that is both invigorating and invaluable. Over the course of 16 units, you can tailor your qualification by selecting six elective units, enabling you to deepen your knowledge within a certain field.

The MGSM MBA program challenges and transforms today's management professional by providing the participant with a strategic business perspective and a complete grounding in the core elements of general management.

You will emerge a potential leader of the future, by learning how to manage functional areas and the language they use.

WHO IS IT DESIGNED FOR?

This program is designed for professionals with high management and leadership promise, who already hold positions of responsibility.

PROGRAM LENGTH & MODE

You can complete the MBA in one year of full-time study or two to three years' part-time. Regardless of the mode of study you choose, the

16-course unit program is exactly the same.

The six units that comprise the Postgraduate Diploma in Management are to be studied first.

ENTRY CRITERIA

Applicants should possess an undergraduate degree, combined with a minimum of two years of work experience at a managerial/professional level.

CRICOS course code: 018365A

ORGANISATIONAL BEHAVIOUR	MARKETING MANAGEMENT	ACCOUNTING FOR MANAGEMENT	STRATEGIC FRAMEWORKS
INFORMATION & DECISION ANALYSIS	ECONOMIC CONTEXT OF MANAGEMENT	OPERATIONS MANAGEMENT	STRATEGIC MANAGEMENT
FINANCIAL MANAGEMENT	FOUNDATIONS OF MANAGEMENT THOUGHT	ELECTIVE UNIT 1	ELECTIVE UNIT 2
ELECTIVE UNIT 3	ELECTIVE UNIT 4	ELECTIVE UNIT 5	ELECTIVE UNIT 6

Master of Management

Detailed insights into a specific field of management are the defining feature of the Master of Management (MOM).

Over the course of 10 units, you can tailor your qualification by selecting two elective units, allowing you to delve deeper into your chosen subject area than is possible via the Postgraduate Diploma.

WHO IS IT DESIGNED FOR?

The Master of Management has been specifically designed for the professional who aspires to senior management positions within a certain field, such as marketing, finance or human resources.

PROGRAM LENGTH & MODE

You can complete the Master of Management in nine months of full-time study or 18 months' to two years' part-time.

Upon successful completion, graduates will be awarded the Master of Management and will be able to progress to the MBA program, during which you will need to complete an additional six units.

The six units that comprise the Postgraduate Diploma in Management are to be studied first.

ENTRY CRITERIA

Applicants should possess an undergraduate degree, combined with a minimum of two years of work experience at a managerial/professional level.

CRICOS course code: 018442D

ORGANISATIONAL BEHAVIOUR	MARKETING MANAGEMENT	ACCOUNTING FOR MANAGEMENT	STRATEGIC FRAMEWORKS
INFORMATION & DECISION ANALYSIS	ECONOMIC CONTEXT OF MANAGEMENT	OPERATIONS MANAGEMENT	FINANCIAL MANAGEMENT
ELECTIVE UNIT 1	ELECTIVE UNIT 2		

Postgraduate Diploma in Management

The Postgraduate Diploma provides insight into an extended suite of core units, providing the foundation learning for tomorrow's functional business leaders. The six units that make up the program have been specifically chosen to ensure that students develop a deep knowledge of essential core business areas.

WHO IS IT DESIGNED FOR?

The program is designed for tomorrow's functional business leaders and those who want to consolidate work experience or advance their career. The Postgraduate Diploma provides an ideal starting point if you need a thorough grounding in theory to progress, or have been away from study for some time.

PROGRAM LENGTH & MODE

You can complete the Postgraduate Diploma in six months of full-time study or 12 months' part-time. Upon successful completion of the Postgraduate Diploma you will be able to progress to the Masters of Management program, during which you will need to complete an additional four units. You may also progress directly to the MBA program.

ENTRY CRITERIA

Applicants should possess an undergraduate degree, combined with a minimum of two years of work experience at a managerial/professional level. Alternatively, individuals without an undergraduate degree can begin study at the Postgraduate Diploma entry point if they can demonstrate a minimum of five years work experience at a managerial/professional level.

CRICOS course code: 018166D

ORGANISATIONAL BEHAVIOUR	MARKETING MANAGEMENT	ACCOUNTING FOR MANAGEMENT	STRATEGIC FRAMEWORKS
INFORMATION & DECISION ANALYSIS	ECONOMIC CONTEXT OF MANAGEMENT		

Postgraduate Certificate in Management

The Postgraduate Certificate delivers key learning via a carefully selected suite of three core units, providing the foundation learning required to succeed in today's challenging business environment. The three units that make up the program have been selected to ensure that students develop a thorough knowledge of key business practices related to people, finance and marketing.

WHO IS IT DESIGNED FOR?
The program is designed for ambitious professionals who see themselves as business leaders of tomorrow. The Postgraduate Certificate provides an ideal starting point to your study and career pathway.

PROGRAM LENGTH & MODE
You can complete the Postgraduate Certificate in three months of full-time study or six months' part-time. Upon successful completion of the Postgraduate Certificate you will be able to progress to the Postgraduate Diploma program.

ENTRY CRITERIA
Applicants should possess an undergraduate degree, combined with a minimum of two years of work experience at a managerial/professional level. Alternatively, individuals without an undergraduate degree can begin study at the Postgraduate Certificate entry point if they can demonstrate a minimum of five years work experience at a managerial/professional level.

CRICOS course code: 070799J

ACCOUNTING FOR MANAGEMENT	MARKETING MANAGEMENT	ORGANISATIONAL BEHAVIOUR	

MGSM MBA full time study program

Ranked among the world's top 100 MBA programs (*The Economist* Which MBA? 2011), an MGSM Master of Business Administration (MBA) is a learning experience that is both invigorating and invaluable. Over the course of 16 units, you can tailor your qualification by selecting six elective units, enabling you to deepen your knowledge within a certain field.

The MGSM MBA program challenges and transforms today's management professional by providing the participant with a strategic business perspective and a complete grounding in the core elements of general management. You will emerge a potential leader of the future, by learning how to manage functional areas and the language they use.

WHO IS IT DESIGNED FOR?

This program is designed for professionals with high management and leadership promise, who already hold positions of responsibility.

PROGRAM LENGTH & MODE

The full-time MBA is to be completed in one year of study, ideally following the study program structure outlined below. Core units are studied during the daytime (Monday

to Thursday) and elective units can be studied during daytime, evening, or in block format.

ENTRY CRITERIA

Applicants should possess an undergraduate degree, combined with a minimum of two years of work experience at a managerial/professional level.

CRICOS course code: 018365A

TERM 1	ACCOUNTING FOR MANAGEMENT	MARKETING MANAGEMENT	ORGANISATIONAL BEHAVIOUR	STRATEGIC FRAMEWORKS
TERM 2	INFORMATION & DECISION ANALYSIS	ECONOMIC CONTEXT OF MANAGEMENT	ELECTIVE UNIT 1	ELECTIVE UNIT 2
TERM 3	FINANCIAL MANAGEMENT	OPERATIONS MANAGEMENT	ELECTIVE UNIT 3	ELECTIVE UNIT 4
TERM 4	FOUNDATIONS OF MANAGEMENT THOUGHT	STRATEGIC MANAGEMENT	ELECTIVE UNIT 5	ELECTIVE UNIT 6

Choose your specialisation

When studying the Master of Management and MBA you will have the ability to tailor your program to suit your specific needs, objectives and requirements by choosing to study a number of elective units (two for the Master of Management, six for the MBA).

MGSM's large selection of elective units enable you to tailor your Master of Management and/or MBA program. You may wish to select elective units that will enhance your knowledge base within your current industry and/or chosen field, assist you in developing skills that will enable you to change the course of your career or to strengthen your perceived weaknesses. You may, of course, simply choose units that appeal to your personal interests.

When selecting from MGSM's elective units the possibilities are endless, and the choices you make are yours, however we have recommended the following areas of business that you may wish to consider tailoring your study towards and, in addition, nominated units that will suit each area:

LEADERSHIP

- Leadership and Motivation
- Executive Coaching
- Managerial Self Development
- Negotiation: Theory and Practice
- Managerial Psychology
- Law and Management

FINANCIAL STRATEGY

- Strategic Finance
- Corporate Acquisitions
- Investment Management
- Business Performance Measurement and Management
- Entrepreneurial Finance

MARKETING

- Consumer Behaviour
- Marketing Communications
- Strategic Marketing
- Sales Management
- Customer Relationship Management (CRM)
- Marketing Research
- Services Marketing

HR MANAGEMENT

- Strategic HR Management
- Managerial Self Development
- Managing Change
- Public Performance

LOGISTICS AND OPERATIONS MANAGEMENT

- Operations and Logistics Strategy
- Supply Chain Management

STRATEGY

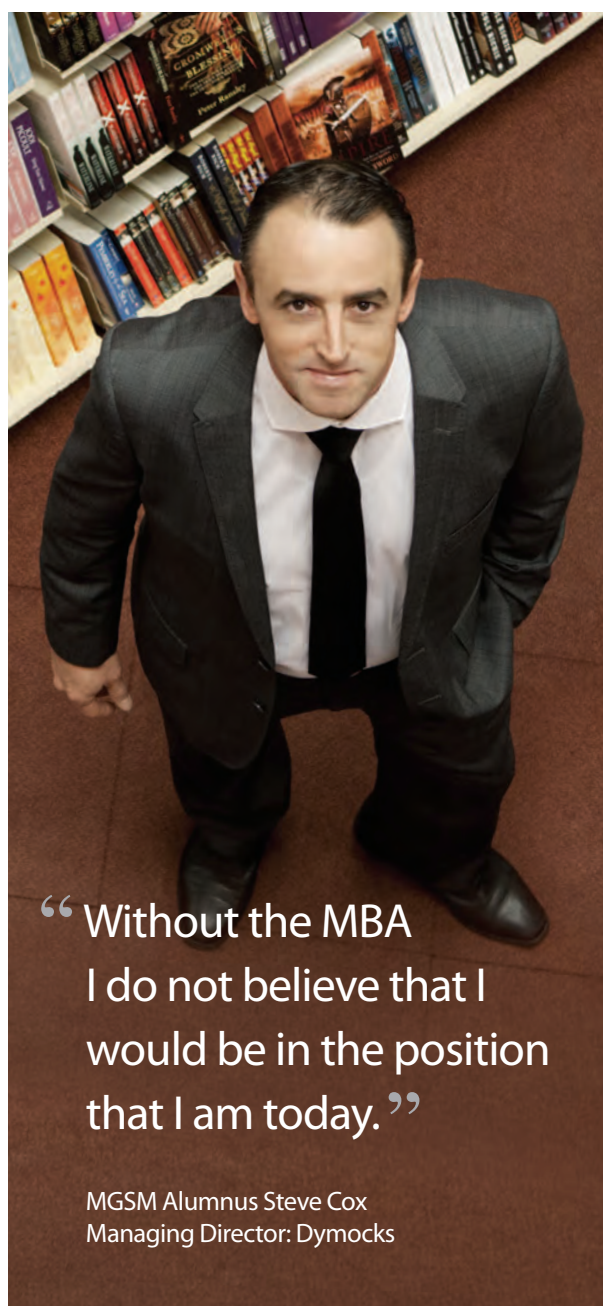
- Competitive Intelligence for Global Business
- Strategic Marketing
- Strategic Finance
- Management Consulting and Research
- Strategic Corporate Social Responsibility

GLOBAL PERSPECTIVES

- Managing with a Global Mindset
- International Marketing
- Competition and Strategy in the Asia Pacific
- International Perspectives: Study Tour
- Doing Business in China

ENTREPRENEURSHIP

- New Enterprise Management
- Entrepreneurial Finance
- Management of Innovation



“Without the MBA I do not believe that I would be in the position that I am today.”

MGSM Alumnus Steve Cox
Managing Director: Dymocks

Life at MGSM

Life at MGSM is a truly unique experience. You can choose where to study, when to study, how to study and what to study, tailoring your learning experience to suit your needs, your requirements and your lifestyle.

We believe that MGSM has designed the most flexible program possible. Once you have begun your study you'll realise that MGSM and our programs have been designed with the business professional in mind.



WHERE?

The facilities within our North Ryde and Sydney CBD campuses include state-of-the-art lecture theatres and well equipped, modern syndicate rooms are at your disposal to complete group work and study outside of the classroom.

NORTH RYDE

MGSM's main campus, located in the picturesque grounds of Macquarie University at Macquarie Park, North Ryde is approximately a 30-minute drive from Sydney's CBD and is easily accessible via all forms of public transport. The campus comprises modern teaching facilities, state-of-the-art IT facilities, well-equipped syndicate rooms, on-campus catering and much more.

SYDNEY CBD

The School's CBD campus is located in the heart of Sydney near to Circular Quay. The campus provides students with excellent study facilities, often considered more convenient for our part-time students working in or around the city. This campus also includes excellently appointed teaching rooms and syndicate rooms, a computer room and catering facilities.

HONG KONG

MGSM has developed a strong footprint in Hong Kong, one of Asia's most influential cities. Our students can elect to study units at our Hong Kong campus as part of any of the postgraduate programs offered by MGSM (units are taught in block format only). The campus is located in Wanchai, in the heart of Hong Kong.

CHINA STUDY TOUR

MGSM has conducted an annual China Study Tour for almost a decade. This two-week guided study tour to China, typically in the spring, represents a truly fantastic opportunity for participants to gain hands-on insights into the unique attributes of Chinese markets.

The Study Tour learning (representing two units towards the MBA program) examines the key challenges and best practices in both local and foreign companies operating in China, and will take place in a live environment, engaging with senior executives and managers from within leading organisations in China.

WHEN?

MGSM's academic year runs from early January to early December and consists of four 10-week terms, with one week of exams and one-week break between each term. Part-time students can elect to enter the program at any of the four entry points throughout the calendar year. Full-time cohorts begin in term one (January) and term three (June).

HOW?

Each unit of study consists of 40 hours of face-to-face lecture time and MGSM provides you with the ability to select from two forms of face-to-face study, weekly lectures or block classes.

Weekly lectures enable you to attend one face-to-face class per week throughout the 10-week term, block classes allow you to study the face-to-face hours intensively over five days (two weekends) within the 10-week term. Block classes are often preferred by students who may be required to travel for work purposes.

Throughout 2013 MGSM will be introducing online interactive classes, a study mode that enables students to complete from a distance. This will provide our students with even more flexibility to tailor their study to their lifestyle and work commitments, as well as provide the option of starting or finishing the program from a distance, if

required to move overseas or interstate, for example.

Many of our students elect to study two units per term, one in the form of weekly lectures and the other in the form of block classes.

WHAT?

All of MGSM's postgraduate programs require you to study a number of core units, the cornerstones of business education. The units of study required to complete the Postgraduate Certificate and Postgraduate Diploma have been carefully selected to ensure that graduates of the programs develop a deep understanding of the knowledge required by today's managers.

As you articulate through the progression pathway and reach the Masters of Management and MBA programs you will be given the ability to tailor your program to suit your needs, objectives and requirements. We recommend that you select elective units that will;

- enhance your knowledge base in your current industry and/or field;
- assist you in developing skills that will enable you to change the course of your career in your chosen direction;
- assist in strengthening any perceived weaknesses in your current skill set; and
- appeal to your personal interests.

STUDENT SUPPORT

INDUCTION PROGRAM

All new students are encouraged to attend "Study Ready" – MGSM's induction program, conducted just before your first class. The program is designed to introduce you to the School's environment, prepare you for postgraduate study and simulate the MGSM learning environment.

INTERNSHIPS

As an MGSM student you may be given the opportunity to complete an internship, a 10-week placement (one term) in lieu of a traditional unit of study. The MGSM student will work on a project of strategic importance within an organisation.

CAREERS

MGSM Careers has a range of services available to students to assist them in navigating a successful career path. From expert guidance on how to obtain a great role, to new networking insights, workshops, recruiting events and more. MGSM Careers has forged relationships with many influential organisations, not only in Sydney but on a global stage, such as; Microsoft, Pfizer, Optus, Siemens Pricewaterhouse Coopers, Woolworths and Rio Tinto.

MENTORING PROGRAM

MGSM offers a Mentoring Program for students and alumni of the School. Making the most of your studies, strengths and our extensive network of connections is made easier with a mentor who supports your professional development.

SCHOLARSHIPS

MGSM has a number of scholarship opportunities available to our Australian and International students. We encourage you to review our broad range of scholarship opportunities online at mgsm.edu.au.

INTERNATIONAL PARTNERSHIPS

MGSM has close links with leading international business schools from all over the world, including; ESSEC Business School (France), European Business School (Germany) University of Edinburgh Business School (UK), The Ohio State University Fisher College of Business (USA), Grenoble Graduate School of Business (France) and University of Mannheim School of Business (Germany).

Such links provide our students with the opportunity to study part of their MBA overseas as part of an exchange program. For more information visit mgsm.edu.au.

Life after MGSM

A new world of intellectual collaboration opens up when you choose to study at MGSM and meet people from all walks of life, from all over the world.

ALUMNI – STAY CONNECTED

A new world of intellectual collaboration opens up when you choose to study at MGSM and meet people from all walks of life, from all over the world.

Becoming a member of our Alumni Association (MGSM AA) enables you to maintain these connections, forge new

ones, and continue your learning journey. One of the key benefits of being an MGSM graduate is the access you have to a large network of other successful people from all over the world. Currently there are some 16,000 members of the MGSM alumni community, located in 75 countries around the world.



MBA EXTENSION PROGRAM

At MGSM we understand that the world of business doesn't stop changing once you've completed your study. Because of this we have developed the Post MBA Extension Program, a three unit course designed for MBA graduates, enabling alumni of MGSM (and other recognised business schools) to extend their study, hone their skills and remain at the cutting edge of business practice.

This program is unique in the Australian market.

Whether you have recently graduated from the MBA program or graduated several years ago, the extension program will further refine your skills, broaden your knowledge and give you first hand access to the latest management concepts and the tools required to face the constantly changing, global business environment.

The program, which must be completed within one

calendar year, has been designed to offer flexibility and can be achieved in a number of ways.


You can elect to study any three units that you have not already undertaken during your completion of the MBA program. The chosen units can be studied in any format (block or evening classes) at either the North Ryde or Sydney CBD campus. You can even elect to study any of the three units at our Hong Kong campus (block format only).

To provide a truly international learning experience, you can elect to complete the China Study Tour (two units), plus one additional unit.

“ I believe that studying at MGSM has assisted me in performing my role as the Commissioner of the NSW Police Force, an organisation of some 20,000 people. ”

MGSM Alumnus Andrew Scipione
Commissioner - NSW Police Force





“The MGSM MBA was a prerequisite for me to become the CEO of a not-for-profit organisation, and it provided me with all of the knowledge, frameworks and management skills required for this role.”

MGSM Alumnus Belinda Sullivan
Telstra Young Businesswomen's Award (NSW) 2007

“The MGSM MBA enabled me to progress seamlessly into Regional and Global roles and to achieve my goal of becoming CEO of a range of different businesses in quite diverse environments.”

MGSM Alumnus Richard Kimber
Head of Equity Markets - ANZ Bank



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MGSM's faculty are highly qualified and many possess extensive industry experience, combining business skills with academic excellence, bridging the gap between theory and real world application.



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Formerly of the Treasury Risk Management Division of the Commonwealth Bank of Australia, Associate Professor Guy Ford continues to actively lecture at MGSM, and has delivered corporate and executive programs for a number of major corporates across Australia and the Asia Pacific region.

Associate Professor Ford has also published refereed research papers in domestic and international journals and presented his work at a number of domestic and international conferences. He is founding co-editor of the Journal of Law and Financial Management and has co-authored/edited three books; Financial Markets and Institutions in Australia (Prentice Hall), Readings in Financial Institutions Management (Allen and Unwin) and Fundamentals of Corporate Finance (Pearson Education Australia).



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